

NEMEON Board of Directors

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 Clifton, NJ

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 CB Wholesale, Inc.
 Bellingham, WA

Director

 Marc Stewart
 Stewart Building & Roofing Supply
 Tucson, AZ

Director

 Ross Riddle
 South Coast Shingle Co.
 Long Beach, CA

Director

 Skip Sayres
 RSI Building Products, LLC.
 Shreveport, LA

Director

 Jack Bone
 Bone Roofing Supply
 Chicago, IL

Director

 Jerry Pogue
 Arrowhead Building Supply
 St. Louis, MO

Director

 Stuart Lucks
 Long Island Tinsmith Supply Corp.
 Glendale, NY

NEMEON Inc.

 6043 Hudson Rd. Suite 350
 Woodbury, MN 55125
 Phone: 651-788-7810 Fax: 651-788-7807
 Web Address: www.NEMEON.com

President and CEO

 Earl Ward
 eward@NEMEON.com
 651-788-6547

A letter from the Chairman of the Board
Frank Gurtman

Spring is finally here!

And, the Annual Meeting has come and gone! If you missed this one, by choice, you really need to make sure you make it to the 2011 meeting. This year's meeting was the first I ever missed and it was NOT by choice. Rather, I was forced to sit this one out due to a painful bout of kidney stones.

But, I am feeling good and ready to take on the challenges of the upcoming year. This is a very important year to stay close to your customers and suppliers alike. Early signs are, we may have shortages of asphalt that could impact our availability of shingles & commercial built-up products.

We are also seeing issues with imported nails as transportation issues are causing double-digit price increases. So, expect to see price increases in many products as the year progresses. Whether you are a distributor or manufacturer, this year could be very turbulent. Keeping in tune to our ever-evolving market and letting your customers know what to expect will be very important.

I have always felt that attending our annual meeting was a great way to get in tune with our industry. Our Annual Meeting for 2011 is timed to take place just before our busy season hits. It is a great opportunity to mingle with our members and vendor partners while sharing insights for the year to come. I have made some of my best industry relationships at the NEMEON meetings - and great friendships too!

We always have quite a few first time attendees at our meetings and their comments are pretty universal - "I will not miss another one!"

So, if you have never attended a meeting, or if it has been awhile, plan on attending next year. The Board of Directors, along with the staff is committed to seeing that everyone attends. Watch for more information as we get closer to the meeting.

Our next meeting will bring us to where it began for NEMEON - Phoenix, Arizona. Dates for the 2011 meeting are January 27 through the 31st.

So, mark your calendars now and don't miss out! I know I won't, God willing!

And remember all you members—SHIFT THE SHARE!

FRANK

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NEMEON Inc.

OUR

10th Annual Meeting
was in New Orleans!

"talented
and
dedicated"

NEMEON
Making it to 10 years

A
Vision

Smart
Individuals

Three
Great men

Ken Rosenberger
Brent Walker
Stan Martinkus

NEMEON
is well positioned

For

Continued

Growth

And

Success

And that will be no miracle!

It was NO Miracle ...

The 10th Annual NEMEON Meeting in New Orleans was a great event on all accounts! Once again, we had a beneficial gathering of NEMEON Members and our Preferred Vendor Partners. With Hockey being my favorite spectator sport, I especially enjoyed our Keynote Speaker Jim Craig, the goalie for the 1980 Olympic Gold Medal team.

Jim had a great message, he described how the "Miracle on Ice" was no miracle, but rather a vision from Herb Brooks. Brooks, a coach with a developed strategy and intense training period, took a team of talented & dedicated players and brought them together. He prepared them mentally and physically for that one moment when they would beat the unbeatable Russians. Herb instilled in each of them (a somewhat far-fetched thought) that if they worked together, they would beat the odds.

As we listened to Jim's message, it was clear that this victory was not a miracle. This victory was a perfectly executed strategy performed by a group of conditioned and determined kids who, for a moment in time, were the best in the world at their sport.

When you relate this message to the business world, particularly the 10 years of NEMEON, there are some that would say NEMEON making it 10 years is a miracle. I think not ... rather, it was a move by a few very smart individuals who had strategy, vision, and determination to build a sustainable organization that would benefit all stakeholders, members and vendors included.

I had a chance to look at the pictures from our first annual meeting in San Francisco which was held in a hotel room; and, where the participants comfortably fit around one conference table. We now need a ballroom to handle the hundreds that attend our meetings.

As I reviewed photos taken over the years and reflected on how far NEMEON has come, there was a constant presence of three great men: Ken Rosenberger, Brent Walker and Stan Martinkus. These men, throughout the years, have provided leadership, friendship and support to this Co-op and at the Banquet in New Orleans, it was my pleasure to present them with: NEMEON's FIRST 10 Year Member/Membership Award!

Because of the efforts of these three and countless others, NEMEON is well positioned for continued growth and success. It is certainly an interesting time to be in our industry and there will be many challenges. I am confident with the continued dedication of our membership, board of directors, and staff, along with the support of our suppliers; we can build on the original vision and execute a strategy that will continue to benefit all our stakeholders, regardless of the economic conditions that present themselves.

And that will be no miracle!

Feel the Pride! Hear Our Roar ...



Earl Ward



NEMEON Regional Programs

Contact:

Earl Ward
CEO & President
651-788-6547
eward@nemeon.com

Dave O'Donnell
Vice President
843-901-0467
dodonnell@nemeon.com



2011 Annual Meeting Planner

Patty Kaiser
Manager Of Member Services
pkaiser@nemeon.com
651-788-7810 x 2

Digital Signage
Current Member Installation
Contact

Fernando Prieto
Digital Signage/Website Design
fprieto@nemeon.com
651-788-7810 x 4

NEMEON Goes Regional

In an effort to offer opportunities to vendors and expand communication lines to membership, NEMEON introduces its REGIONAL PROGRAM.

The program will facilitate members who are geographically aligned to be able to work together on buying opportunities with our Preferred Vendors.

Members will also be able to participate in a once-monthly teleconference for their region where they can work together on issues specific to their region, as well as share best practices amongst their group. Our Preferred Vendors will benefit as our regional initiative will give them the benefit of working with a more focused and specific group of members and target those areas in need of a sales boost with specials specific to each region.

All members are encouraged to participate in the NEMEON REGIONAL CONFERENCE CALLS which take place the second Tuesday and Wednesday of each month.

Your current call-in numbers will arrive by email. Feel free to call the NEMEON office if you missed an email with this call-in number. Contact David O'Donnell or Earl Ward for the specific times and dates for the NEMEON Regional Calls (phone numbers and email addresses for Earl and Dave can be found left of this message).



NEMEON 2011 Annual Meeting ... Planning is Underway!

If you missed 2010 in New Orleans, you missed: A parade down Bourbon Street with a police escort & beads to toss; a great hotel with wonderful food; great meetings with the PV's at the Saturday Face-to-face function; the banquet with guest speaker Jim Craig, goalie from 1980 Olympic Men's Hockey; and an eye-opening member meeting day!

Dates for the 2011 meeting: January 27- 31, 2011

<i>Schedule:</i>	<i>Thurs. 1/27/11</i>	<i>Members Check-in/Welcome Reception 5:30pm</i>
	<i>Fri. 1/28/11</i>	<i>Members Meeting Day</i>
	<i>Fri. 1/28/11</i>	<i>Vendor Check-in/Reception 5:30pm</i>
	<i>Sat. 1/29/11</i>	<i>Face-to-face/Banquet in the Evening</i>
	<i>Sun. 1/30/11</i>	<i>Activities Day/includes Golf Tournament</i>

We are also thinking about adding other Activities which could include hiking, horseback riding & Team Building. The types of team building offered in the area include: The Iron Chef Chili Cook Off Challenge, Bike Building for Charity, or Building Library Shelves with Children's Books (members & vendors would bring and donate) ... we would then get a wing of the library called ... NEMEON.

We do have lots to pick from. Call or email me and let me know what you think!

Patty Kaiser

Digital Signage Made Easy

NEMEON is making new strides in the area of Networking with Digital Signage as a wonderful way to display Preferred Vendor's products. In the form of commercials on a large screen, and in your showroom or sales counter area, your customers could experience a visual demonstration of these products/installations.

Your NEMEON staff will quickly get you set up with this entire Network package.

Call or email Dave O'Donnell for further information! Cell: 843-901-0467
Email: dodonnell@nemeon.com





Metro Supply Co.
Lee Martin
Join Date: 1/1/2010
2670 Gravel Dr.
Fort Worth, TX, 76118

Western Gravel & Roofing Supply Co.
Eugene Lee
Join Date: 2/1/2010
1426 Donner Ave
San Francisco, CA, 94124

State Roofing Supply Inc.
Brian Taylor
Join Date: 3/1/2010
6154 N Willis
Stillwater, OK, 74075



State Roofing & Supply Co. Inc.
Everett E. Barrow, Jr.
Join Date: 10/1/2009
10855 Airline Highway
Baton Rouge, LA 70816

Robosson Supply Inc.
Ralph A. Robosson
Join Date: 1/1/2010
5329 Enterprise St
Sykesville, MD, 21784



NEMEON's FIRST 10 Year Members: (L to R)
Brent Walker, Stan Martinkus, Ken Rosenberger
With Earl Ward at 2009 Annual Banquet.



Brent Walker
Service Award
10 Years BOD

New NEMEON Members:

- State Roofing & Supply Co. Inc.
- Robosson Supply Inc.
- Metro Supply Co.
- Western Gravel & Roofing Supply
- State Roofing Supply Inc.

NEMEON 10 Year Member Award

Present:

- CB Wholesale
- Gulf Coast Houston
- Western Materials

Service Award:

- Brent Walker
- CB Wholesale

Welcome NEMEON

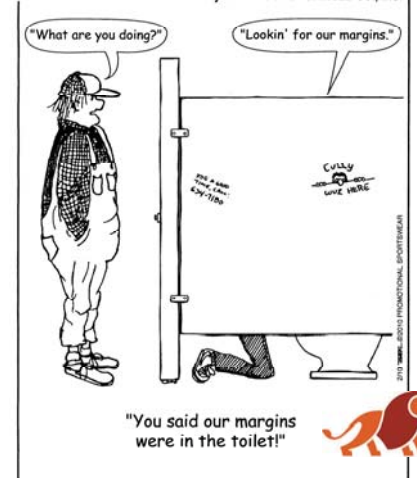
- Vice President:
- Dave O'Donnell

NEMEON added a new employee:
Dave O'Donnell, Vice President

Dave O'Donnell has 23 years in the building materials industry; he gained his experience by working in manufacturing, distribution and the cooperative side of the business.

O'Donnell began his sales career with GAF and moved up within the organization during his nine years ending up as National Field Sales Manager. He then spent seven years as General Manager of ABCO Wholesale Distributors in the Detroit metropolitan area. Dave spent the last seven years as Executive Director of another cooperative in the Building Materials Distribution Industry.

RUFUS LEAKIN by SOUTH COAST SHINGLE CO., INC.



2009
Reach for the Stars
Program!

GOLD

SILVER

BRONZE

Electronic Invoicing Update

Preferred Vendors Start Dates

IKO	5/09
Linzer	9/09
Werner	8/09
Duraflo	10/09
Karnak	11/09
GAF	11/09
CT Siding	12/09

Question About Either Program

Contact:

Patty Kaiser
Manager Of Member Services
pkaiser@nemeon.com
651-788-7810 x 2

GOLD LEVEL

Acme Building Materials
Acorn Rfg Supply/Prairie State
American Building & Roofing
Arrowhead Building Supply
Astro Building Supplies
Bone Roofing Supply
California Shingle & Shake
Corken Steel Products
Gary-Hobart Roofing
J B Wholesale Rfg/Building
Kohl Building Products

Lakefront Supply
Louis T Ollesheimer & Son
McDonald Metal & Rfg Supply
Metro Roofing Supplies
National Building Supply
Passaic Metal & Bldg Supplies
Phoenix Sales
Quality Building Products
R & S Supply (Redding)
Roofers Mart Of Missouri
Roofers Mart Southeast

Roofers Supply Inc.
Roofing Wholesale
Roslyn Supply
RSI Building Products LLC
Ryan Seamless Gutter Systems
S G Williams & Brothers
Sellmore Industries
Superior Distribution Company
The Standard Group
United Products

SILVER LEVEL

A L L Rfg & Building Materials
Badger Corrugating
Camco Rfg /Exterior Supply
Central Siding Supply
Croton Home Center
D J Roofing Supply
Dealers Supply
EDCO Products
Harrington & Company

Home Worx Supply
Insulation Systems
InterMountain Supply
J & S Supply
L A Roofing Materials
Long Island Tinsmith Supply
Loring Building Products
Northeast Distributors
Roofers Mart of Wisconsin

Roofing & Supplies
Rfg Products & Bldg. Supply
S & J Sheet Metal Supply
SG Wholesale Roofing Supplies
Siding World
Stelwagon Roofing Supply
Washoe Building Supply
Western Materials

BRONZE LEVEL

Adler Warehouse & Sales
Alley Roofing Supply
Bill Wahl Supply
Burbank Roofing Supply
Burton Building Products
CB Wholesale
Construction Supply/Interstate
Crossroads Roofing & Supply
Dealers Building Supply Corp.
Fond du Lac Distributors

G & F Roof Supply
Great American Bldg Materials
Ingram Wholesale Siding
LS Building Products
MRV Siding Supply
National Bldg & Rfg Supplies
Pennsylvania Supply & Mfg.
Premium Siding Supply
Presta Contractor Supply
Quality Building Supply

Roofers Mart of Southern Cal.
Roofing Sales
Shake & Shingle Sales
South Coast Shingle
Stewart Bldg & Rfg Supply
Tri-State Wholesale Bldg
Uresco Construction Materials
Wholesale Distributing (Boise)
Wholesale Siding Depot



GOLD + level ... a special "PEN" was awarded at the NEMEON Annual Meeting Banquet night!
(from L to R) Alan Clarke, Superior Distribution; Nick Spadaccini, United Products; Bob Yoviene, Sellmore Industries; Bob Flynn, Metro Roofing Supplies; Larry Saxe, Arrowhead Building Supply; Chris Spicer, Lakefront Supply; Ross Ridder, Acorn/Prairie State; John Schunzel, California Shingle and Shake; Jim Coston, Phoenix Sales; Ric Hahn, Passaic Metals; Earl Ward, NEMEON



2010 NEW Preferred Vendors



Vendor of the Year Award

for

2009

Polyglass USA

&

Hunter Panels

Preferred Vendor \$100.00 Gift Drawing

Winners!



Welcomes the following Preferred Vendors for 2010

Fiberweb Construction Products

Jake Phillips
Phone: 678-494-1751
Email: jphillips@fiberweb.com

MAX USA

John Dominice III
Phone: 516-741-3151
Email: jdominice@maxusacorp.com

SOLDERLESS

Carol Getic
Phone: 973-748-4416
Email: solderless.seams@yahoo.com

New Benefits - BizUnite

Bob Brower
Phone: 703-467-1450
Email: bbrower@newbenefits.com

Franklin International

Marc Sims
Phone: 800-877-4583 x1423
Email: marcsims@franklininternational.com

Premier Engineered Systems

Dan Davis
Phone: 309-448-2338
Email: dan.davis@premierfabrication.com

System Components

Brandon O'Neil
Phone: 425-392-5150
Email: boneil@systemcomponents.net

Purchasing Power - BizUnite

Dee Van Schoick, Jr.
Phone: 936-448-6744
Email: dvanschoick@msig.net



Chris Martinez Polyglass USA
Todd Homa (center) Polyglass USA
Earl Ward (NEMEON)



Jim Whitton Hunter Panels
Earl Ward (NEMEON)

The 5 winners of the \$100.00 gift cards from the annual meeting are:

1. Building Materials Distributors - Brendan Moloney
2. Hunter Warfield - Robert Andreu
3. Pactiv Building Products - Kevin Cutler
4. The Tapco Group Inspire - Dennis Paliaga
5. Werner Company - James O'Malley





**NEMEON
Preferred Vendor
Committee:**

Bill Baldauf
Lakefront Supply
773-509-0400
bbaldauf@lakefrontsupply.com

Frank Glasscock Jr.
Superior Distribution
423-538-1240
frankg@superiordistribution.net

Keith Jones
JB Wholesale Roofing &
Building Supplies
818-998-0440
jbroofing@earthlink.com

John Schunzel
California Shingle and Shake
925-682-2211
johns@calshingle.com

Marc Stewart
Stewart Building
& Roofing Supply
520-622-6775
marc@stewartbldg.com

The ROAR

Managing Editor:
Patty Kaiser

Graphic Designer:
Fernando Prieto

Printing:
Rogers Printing Services

Activant Solutions

ADP - BizUnite

* New Preferred Vendor 2010

Air Vent

ALCOA Home Exteriors (PlyGem)

APOC

ARFCO

Atlas Roofing

Benjamin Obdyke

Berger Building Products

The BILCO Company

BizUnite

BlueLinx

Blue Tarp Financial

BMD Corp.

Capitol Marketing Concepts

Captive Resources

Cargotec USA Inc., HIAB

Carlisle Residential

CertainTeed FiberCement Siding

CertainTeed Roofing Products

CertainTeed Siding

Continental Materials

DaVinci Roofscapes

DCI Products

DMSi Software

Duraflo

Eagle Roofing Products

EcoStar LLC

Eternabond

Exterior Portfolio by Crane

Fiberweb Construction Products *

Flamco

Flashco Manufacturing

Forsthoff Welding Products

Franklin International *

GAF Materials

GenFlex Roofing Systems

Geocel

Great Northern Building Products

Henkel

Hunter Panels

Hunter Warfield

IKO Sales

Inspire (Tapco Group)

Karnak

IQM Trim (Tapco Group)

Kipling Enterprises

Linzer Products

LOAD-A-BAG

LOMANCO

Madaco Safety Products

MALCO Tools

MAX USA *

Metal Sales Manufacturing

Mid-America (Tapco Group)

NAPCO (PlyGem)

National Check Trust

National Nail

New Benefits - BizUnite *

NYI Building Products

OMG Roofing Products

Owens Corning

Pactiv Building Products

Polar Industries

Polyglass USA

Premier Engineered Systems *

PrimeSource Building Products

Pro-files Plus

Purchasing Power - BizUnite *

Qual-Craft Industries

Quality Edge

Roofmaster Products Company

S & W Forest Products

Sievert Industries

Skylands Transaction Management

SOLDERLESS *

Stonecraft (Tapco Group)

Sun-Tek Skylights

System Components *

Tapco Tools (Tapco Group)

The Foundry (Tapco Group)

The Shingle Hog

United Asphalts

Variform (PlyGem)

Versico Roofing Systems

Vytec Siding (CT Siding)

WellCraft (Tapco Group)

Werner Company

Willow Creek Consultants





6043 Hudson Road
Suite 350
Woodbury, MN 55125

www.NEMEON.com

NEMEON VISION STATEMENT

Pride & Prosperity through Unity, Value, Partnership & Size.

NEMEON MISSION STATEMENT

NEMEON will be the premier co-op of independent roofing & siding distributors, promoting pride and prosperity with both members and preferred vendors by:

Developing a culture of unity and solidarity through fellowship;

Generating membership value by producing a fiscal, competitive advantage;

Creating manufacturer value & partnership by actively “SHIFTING THE SHARE”;

Being the largest co-op of independent roofing & siding distributors in volume and locations;

Enhancing business growth and innovation through technology & sharing best practices;

Promoting high-quality and superior services and support;

Building trust through integrity and consistency.

IMPORTANT: Mark you calendar for the 2011 NEMEON Annual Meeting

January 27-31st. Phoenix, AZ

